

## HVAC Contractor



Pictures are stock images and are not indicative of the actual business

**Asking Price**  
**\$2,750,000**

**\*Annual Cash Flow**  
**\$595,621**

**Annual Revenue**  
**\$7,154,900**

**Reference ID:**

**Gross Revenue: 7154900**

**EBITDTA:**

**FF&E:360000**

**Inventory: 500000**

**Real Estate: 0**

**Established: 1984**

**Description:**

Established in 1984, this business is the premier HVAC contractor for the big jobs, the average job is usually over \$300,000. Operating throughout the Gulf Coast region with customers from various private and governmental agencies with schools and hotels being the primary focus. This business is recognized as the one that can get the job done right and at the right price. The work performed is both fixed price and time and materials projects. Most projects are for the complete HVAC system installation for new construction or complete system replacement and upgrade. The service department is growing with a new commitment from the owner to make this a new profit center. Large sheet metal shop and sheet metal inventory. Experienced employees and a favorable facility lease for the 12,000 SF facility all on 2.77 acres in South Alabama. Fully equipped and includes forklift, 4 work trucks, trailers, and one delivery truck, and two service trucks. The \$3,500 monthly lease on the offices and shop is covered in the cash flow. The business has an experienced General Manager that also doubles as a project foreman. Seller will stay for up to 2 years with an employment contract. New owner must be able to secure bonding for the work in progress and future work as it come in. The purchase price includes \$500,000 in inventory. The company presently has \$5.7 million of work in progress and is now bidding out over \$7 million more work for 2021 into 2022. Plenty of work available for the future and a new owner will step into a money maker from the start. This is structured as an asset sale.

**Detailed Information**

**Inventory: Included in asking price**

**Real Estate:**

**Building SF:**

**Employees: 42**

**Furniture, Fixtures, & Equipment (FF&E): Included in asking price**

**Facilities: 12000 SF**

**Support & Training:**

**Reason for Selling: Retirement**