

## HVAC Sales & Service



Pictures are stock images and are not indicative of the actual business

**Asking Price**  
**\$585,000**

**\*Annual Cash Flow**  
**\$282,086**

**Annual Revenue**  
**\$1,772,500**

**Reference ID: 820-HVAC**

**Gross Revenue: 1772500**

**EBITDTA:**

**FF&E:145000**

**Inventory: 125000**

**Real Estate: 0**

**Established: 2005**

Description:

- Residential Heating & Air Conditioning Products
- Commercial HVAC Services
- Installation & Replacement
- Trained Technicians
- Equipment Retrofit & Replacement
- Preventative Maintenance
- Extended Service Agreements
- Extended Warranties on New Equipment
- Indoor Air Quality Specialists
- Service All Makes & Models

This 15 year old HVAC business has become established as the preferred specialist to call for complete indoor comfort through advance technical knowledge and training. The business offers a wide variety of top brand products that will keep

the customer's home healthy and without the worry of maintenance. The company offers as extensive service agreement and extended warranties. The majority of the sales are to residential customers. The business does new installations, full service, preventive maintenance, air conditioners, heat pumps, air cleaners, ductless split systems, gas furnaces and complete air quality services. The business has a fleet of 10 vehicles and a staff of 14 that insures the large customer base of prompt work. The service area covers the Alabama Gulf Cost, primarily in Baldwin County. Sales actually increased in 2020 and they are poised to continue this into 2021. Retirement has made this excellent opportunity available.

**Detailed Information**

**Inventory: Included in asking price**

**Real Estate:**

**Building SF: 6000**

**Employees: 14**

**Furniture, Fixtures, & Equipment (FF&E): Included in asking price**

**Home Based: No**

**Support & Training: Seller will negotiate a transition period**

**Reason for Selling: Retirement**